

Dear Residents,

Please see below for the Open Board Meeting Agenda scheduled for September 27, 2016 at 7:45 PM at the Harding Library.

- 1) Approval of the minutes of the 09/30/2016 open meeting
- 2) Treasurer's report
- 3) Budget for 2016/17: discussion and approval
- 4) Managers Report
- 5) Survey update
- 6) Mailbox project update
- 7) Board Candidates - Introduction
- 8) ADR
- 9) Open Items

Regards,
HGA Board.

News from the Harding Green Association Board of Trustees

www.Hardinggreen.org

SEPTEMBER, 2016

BOARD OF TRUSTEES:

President: Michael Chou
Vice President: Richard Bruno
Secretary: Sharon Grenard
Treasurer: Yuriy Gruzglin

ALTERNATE DISPUTE

RESOLUTION COMMITTEE:

Dina Khandalavala
Michael Renzo-Posen

NEWSLETTER & WEBSITE:

Editor: Michael Chou

CONTRIBUTOR(S):

Dan Fitzpatrick
Michael Chou

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ADMINISTRATOR

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HGA WEBSITE

www.hardinggreen.org

PAM ROSANIO

HGA REPRESENTATIVE

USI INSURANCE SERVICES

(800) 828-2252 x85573

CALENDAR

HARDING GREEN ASSOCIATION

OPEN BOARD MEETING

*Open Meeting Scheduled for Tuesday,
September 27, 2016 Hardin g Library,
7:45PM.*

RECYCLING

Tuesdays 10/11, 10/25

- Commingled aluminum and steel cans, plastic (#s 1 and 2), and glass
- Commingled newspapers, magazines, junk mail and other recyclable paper

HARDING TOWNSHIP

RECYCLING CENTER

HOURS: 7-12 every Wednesday,
and 9-12 on Saturdays.

Announcements

We have 3 candidates running for the 2 open HGA Board seats. Their resume and applications are listed at the end of the newsletter packet.

Annual bulk pick up is scheduled for Monday, September 26th. Please put out your waste by Sunday evening.

Please be mindful and considerate of your neighbors when walking your pets. We have had multiple instances where dog droppings are being left without being picked up in the common areas of Harding Green Drive. Please make sure that dogs are kept on leash while walking and that cats are not allowed outside of your home.

We've recently had some residents encounter bats that were found to have rabies. Please keep your pets away from droppings and notify the Board of any issues you may encounter.

A 2015 rabies vaccination tag, which has been placed at the Birch Lane mail box shed is being mailed to Murray Hill Vet Associates, the issuer, at their request, when they were not immediately able to match the owner's name with the # on the tag over the phone. They did indicate that this is a 3-yr shot, so it is likely that this tag is the only current tag pertaining to the animal, which might or might not be wearing another ID. If your animal is missing this tag, please call Murray Hill Vet Associates to recover the tag.

We are asking that all residents that park their vehicles down by the pool regularly send the Board your license plate information for the vehicle(s) so that we can keep a record of resident vehicles. We ask that residents send the Board an email notifying of any visitor vehicles parked down by the pool that may be parked 2 days or more. It will allow us to address any issues of any unidentified vehicles expeditiously.

Community Maintenance Activities

Country Nursery continues performing their weekly contractual obligations.

American Pool has performed their contractual pool obligations and at the Board's request had life guards on duty for two weeks after the usual Labor Day closing for the hours the Board has requested.

Davey Tree took care of an arborvitae removal that was overhanging the rear lower roof and gutter at 21 Sycamore.

EJ Peters repaired a concrete sidewalk trip hazard at 12 Spruce.

All American Chimney replaced the chimney chase cover and cap at 1 Spruce.

Cahill Cleaning Company has performed their weekly cleaning of the bathrooms in the pool house and will continue until the pool closes.

American Roof Maintenance performed some roofing and rotted plywood decking to the rear of 2 Birch.

Wayne Davis from L&W is preparing the needed work for the new mail box installations. We have received an email from the mail box providing vendor that the new mail boxes could be delivered around the week of September 26th.

Express Painting Contractors 2 and 5 Walnut fixed gutters and leaders, 21 Sycamore replaced rotted siding on both sides of roof lines, primed, caulked and painted same, 3 Sycamore replaced rotted siding, primed and painted repaired siding.

Thank You

Thank you to the landscaping committee members for their continued efforts in maintaining the entrance.

Effective 09/14/2016, James Hannaford resigned from the ADR committee. We thank James for the many years of his service. Thank you to all those individuals volunteering for the ADR committee.

Reminders

Residents are reminded that all work order and service requests MUST be directed to Dan Fitzpatrick, our property manager. Please when emailing Dan, cc the hgatrusters@yahoo.com email address. Dan's onsite hours will be Wednesdays from 2pm to 5pm at the Harding Green office. Dan can be reached at 973.267.9000 ext. 304 or dan@taylormgt.com at his normally scheduled hours.

Please be considerate of your neighbors and use your garage and driveways first before using cul-de-sac parking slots. Cars not used on a regular basis should be parked down by the pool parking lot.

DRAFT Minutes – HGA Open Board Meeting, August 30,2016

Present:

Michael Chou – President/late arrival

Richard Bruno – Vice President

Yuriy Gruzglin – Treasurer

Sharon Grenard – Secretary

13 Homeowners

1. Meeting was called to order at 7:50 pm.
2. Secretary's Report
 - a. Minutes from July meeting will be published at a later date.
3. Treasurer's report: as of 07/31/2016
 - a. operating account: 86,099.37
 - b. capital reserve account: \$510,000.00 invested in CDs and 207,245.66 in a money market account
 - c. since July 8th 4 of the association's CD's were called, they were yielding 3% to 3.6%
 - d. as per Board's decision (July 2016 meeting), \$50,000.00 were invested in a CD paying 2.5%
 - e. as of 08/30/2016 we have \$369,000.00 in a money market account; a motion was made to invest \$100,000 in another CD with the highest rate available (most likely 2.25%); vote: 3/0
watch CD the rates after the Federal Reserve meeting in September 2016 and then decide whether to invest more.
4. Mailboxes have been ordered, should arrive sometime in October
 - a. Dick Bruno had blue prints to show where the new mailboxes will be placed; most will stay in the same location, some will be moved to a "safer" spot where cars won't back into them.
 - b. several residents on Sycamore Lane were upset that their mailboxes were going to be moved; the board intention is not to upset anyone, therefore it was agreed that the mailboxes on Sycamore would be placed in the original location.
 - c. the new mailboxes will have keys and a box for out-going mail
5. The major flooding behind 8 and 9 Beech has been corrected after months of work.
6. New Vendor "Home Net" a website provider
 - a. residents will have the ability to go on line to check on their work orders, monthly payments
 - b. the cost is \$49.00 a month for the entire complex approved 4/0 for one year
7. Thursday, July 18th, a major rainstorm caused a tree to fall on 7 Ash lane.
 - a. damage to the roof, deck, window, air conditioner; total cost to repair \$14,321.00
 - b. claim to the association's insurance was filed; expected payment from the insurer: \$11,821.00
 - c. homeowner paid ~\$5,600.00 out of pocket;
 - d. the association paid the homeowner \$3000.00 and we are waiting to see if his insurance covers the \$2,500 deductible
8. There are two open board seats. Applications to run for the board are on the Harding Green website. All applications are due by September 14th,2016.
9. Painting
 - b. We ended the 2nd five year painting cycle
 - c. At the end of the 1st five year painting cycle we skipped a year. By skipping one year we can save \$58,000.00 and not have to raise the maintenance fee this year. voted 3/1
10. A motion was made to re-allocate \$26,600 saved on snow removal and \$6,000 saved on insurance to the following budget line items in the current fiscal year: electrical repairs - \$5,000; general maintenance - \$1,300; landscaping - \$8,000; tree service - \$8,000; gutter cleaning - \$2,700, management fees - \$2,000; pool operations - \$1,600. Approved 4/0.
11. Budget for next fiscal will be announced at a later date.
 - a. In the meantime we will get bids from our vendors as well as new vendors
 - b. Find out the cost for our insurance will be
12. Pool
 - a. We are keeping the pool open two additional weekends as well as afternoons from 3:30 to 7:30
13. Bulky items clean up is scheduled to begin September 26th; all items may be put out at the curb Sunday (September 25) night
14. Items from the floor:
 - a. suggestion to consider a master plan for landscape
 - b. suggestion to require identification cards at the pool
15. Motion to adjourn the meeting at 10pm. approved 4/0.

DRAFT Minutes – HGA Open Board Meeting, May 31, 2016

Present:

Michael Chou – President
Richard Bruno – Vice President
Yuriy Gruzglin – Treasurer
Sharon Grenard – Secretary
8 Homeowners

1. Meeting was called to order at 7:47 pm.
2. Secretary's report:
 - a. Minutes of March 29th meeting were approved 4/0
3. Treasurer's report:
 - a. as of April 30th, 2016
 - i. operating account - \$125,819.20
 - ii. capital reserve account - \$104,617.25 in a money market account
 - iii. \$625,000 in several CDs paying ~3% interest.

Since Jan.2015 we have been keeping our operating account at ACB bank. They are no longer doing business with homeowner associations. By Taylor Management recommendation our operating account will be transferred to Western Alliance Bank (Arizona).

A motion was made to transfer funds from capital reserve to operating account to pay for the following projects::

Bathroom renovation at the pool house

- \$2,415.84 - tiles, thinset, grout for pool house bathrooms renovation
- \$6,500.00 - labor for bathrooms renovation
- \$1798.67 - toilets, toilet seats, shower pans, drains for bathrooms renovation

Re-siding of Birch and Cedar

- \$6,523.14 – labor
- \$2,525.20 - for 2000 linear ft of siding

Roof repair at 3 Beech:

- \$6,200.00

Total: \$25,962.85. Vote and approved 4/0.

Updates from the board:

Phase one of pool house bathrooms and lobby renovation has been completed.

Landscape committee is doing a beautiful job.

A new website is almost complete; it will be provided by At Home Network via Taylor Management.

Every homeowner will have a personal login/password. The website will allow to see information about work order scheduling and progress and much more.

Trees will be trimmed, dead branches removed.

Some mulch was added in the common areas, mulch was freshened and moved from areas with too much accumulation to areas where more mulch is needed.

Painting Committee are working on finding a new color for the dark units

Getting new mailboxes

Meeting adjourned at 9:10pm.

CASH DISBURSEMENTS

Starting Check Date: 8/01/16 Cash Account #: "All"

Ending Check Date: 8/31/16

Check Date	Check #	Vend #	Name	Check Amount	Reference			
Cash account #: 100-000 AAB-Operating								
8/02/16	70024	APM	AMERICAN POOL MANAGEMENT	4,428.90	08/16-MLY MGT CONTRACT			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4475	INV0178806	8/01/16	750-000	8/01/16	4,428.90	08/16-MLY MGT CONTRACT
8/02/16	70025	CBS	CAHILL BUILDING SERVICE LLC	401.25	07/16-CLEAN BATHROOM			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4497	39067	7/31/16	710-000	8/01/16	401.25	07/16-CLEAN BATHROOM
8/02/16	70026	EJP	EJ PETERS CO INC	517.15	WORK PERFORMED@6ASH LN			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4496	21	7/27/16	710-000	7/28/16	517.15	WORK PERFORMED@6ASH LN
8/02/16	70027	HG-CAP	HARDING GREEN CAPITAL RES.	8,361.00	A6R-039535			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4500	080116	8/01/16	910-000	8/01/16	8,361.00	A6R-039535
		4500	080116	8/01/16	104-000	8/01/16	8,361.00	
		4500	080116	8/01/16	332-000	8/01/16	8,361.00-	

		Totals:						
							8,361.00	
8/02/16	70028	KEMMER	KEMMERER LIBRARY	100.00	MEETING EXPENSES			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4495	086-072616	7/26/16	846-000	7/27/16	100.00	MEETING EXPENSES
8/02/16	70029	L&W	L&W ENTERPRISES, LLC	3,500.00	DEP DUE FOR MAILBOX PADS			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4498	2813	7/29/16	710-000	7/30/16	3,500.00	DEP DUE FOR MAILBOX PADS
8/02/16	70030	TMC	TAYLOR MANAGEMENT COMPANY	3,584.00	MANAGEMENT FEE			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4499	080116	8/01/16	810-000	8/01/16	3,584.00	MANAGEMENT FEE
8/09/16	70031	CAU	COMMUNITY ASSOC. UNDERWRITERS	4,554.00	POL# CAU233187-1 0 REM IN			

CASH DISBURSEMENTS

Starting Check Date: 8/01/16 Cash Account #: "All"

Ending Check Date: 8/31/16

Check Date	Check #	Vend #	Name	Check Amount		Reference			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4507	3794-080216	8/02/16	142-000	8/02/16	4,554.00	POL# CAU233187-1 0 REM IN	
8/09/16	70032	EPC	EXPRESS PAINTING CONTRACTORS				6,487.50	POWER WASH TENNIS CT /GUT	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4502	1422	7/25/16	710-000	8/01/16	6,487.50	POWER WASH TENNIS CT /GUT	
8/09/16	70033	GREAT	GREAT BLUE INC.				869.38	PONT HERBICIDE APPL CNTRL	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4506	13379	8/05/16	711-000	8/05/16	869.38	PONT HERBICIDE APPL CNTRL	
8/09/16	70034	L&W	L&W ENTERPRISES, LLC				350.00	6 ASH - EMER TREE BRANCH	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4503	2811	7/29/16	710-000	8/01/16	350.00	6 ASH - EMER TREE BRANCH	
8/09/16	70035	PSE&G	PUBLIC SERVICE ELECTRIC & GAS				189.25	6594159100-061416-071416	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4508	59100-061416	6/14/16	611-000	8/01/16	189.25	6594159100-061416-071416	
8/09/16	70036	TDT	THE DAVEY TREE EXPERT CO.				2,295.15	TREE REMOVAL SERV	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4504	910356535	7/25/16	727-000	8/01/16	2,295.15	TREE REMOVAL SERV	
8/09/16	70037	WL	WELCOMELINK				57.68	REMIT ENV, POST, STATEMEN	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4505	H012787-IN	7/31/16	830-000	8/01/16	57.68	REMIT ENV, POST, STATEMEN	
8/10/16	70038	EPC	EXPRESS PAINTING CONTRACTORS				2,990.00		
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4509	1424	8/08/16	710-000	8/08/16	1,765.00	FIS GUTTER & LEADER-5&2WL	
		4510	1425	8/08/16	710-000	8/08/16	1,225.00	6AL-RPR DAMAGED DECK & RA	
							Totals:	2,990.00	
8/11/16	81116	(M)VER	VERIZON				163.22	973 993-5966 754 04Y	
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference	
		4512	081116	8/11/16	625-000	8/11/16	163.22	973 993-5966 754 04Y	

CASH DISBURSEMENTS

Starting Check Date: 8/01/16 Cash Account #: "All"

Ending Check Date: 8/31/16

Check Date	Check #	Vend #	Name	Check Amount	Reference		
Cash account #:		100-000	AAB-Operating				
8/17/16	70039	BJD	BEVERLY J. DE GRAAF	8.55	REIMB-DEER/RODENT REPELLE		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4514	086-081016	8/10/16	710-000	8/10/16	8.55	REIMB-DEER/RODENT REPELLE
8/17/16	70040	TCN	THE COUNTRY NURSERY INC	7,021.88	08/16-MLY LANDS MAINT		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4517	3307	8/04/16	725-000	8/04/16	7,021.88	08/16-MLY LANDS MAINT
8/17/16	70041	TMC	TAYLOR MANAGEMENT COMPANY	10.91	07/16-POSTAGE		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4515	991275537	8/01/16	830-000	8/01/16	10.91	07/16-POSTAGE
8/17/16	70042	VER	VERIZON	145.22	973993596675404Y-070216-0		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4516	5404Y-080116	8/01/16	625-000	8/01/16	145.22	973993596675404Y-070216-0
8/17/16	70043	YG	YURIY GRUZGLIN	15.50	REIMB-TWO PACK OF PAPER		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4513	086-081016	8/10/16	830-000	8/10/16	15.50	REIMB-TWO PACK OF PAPER
8/24/16	70044	ARM	AMERICAN ROOF MAINTENANCE	1,750.00	7 ASH LN-STORM DMG REP		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4518	7335	8/17/16	710-000	8/17/16	1,750.00	7 ASH LN-STORM DMG REP
8/24/16	70045	JCP&L	JERSEY CENTRAL POWER & LIGHT	150.70			
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4519	95135344873	8/16/16	610-000	8/16/16	137.25	100006481400-071416-08121
	4520	95135344901	8/16/16	610-000	8/16/16	13.45	100006521494-071416-08121
				Totals:		150.70	
8/24/16	70046	RD	ROBERT DAVITT	3,000.00	1ST INSTALLMENT-TREE ACCI		
	Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
	4522	082416	8/24/16	710-000	8/24/16	3,000.00	1ST INSTALLMENT-TREE ACCI

CASH DISBURSEMENTS

Starting Check Date: 8/01/16 Cash Account #: "All"

Ending Check Date: 8/31/16

Check Date	Check #	Vend #	Name	Check Amount	Reference
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Cash account #: 100-000 AAB-Operating

8/31/16	70047	EJP	EJ PETERS CO INC	414.75	VARIOUS REP-13POPLAR/8BEE			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4523	22	8/29/16	710-000	8/29/16	414.75	VARIOUS REP-13POPLAR/8BEE
8/31/16	70048	PSE&G	PUBLIC SERVICE ELECTRIC & GAS	97.35	6594159100-071416-081516			
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4531	59100-071416	7/14/16	610-000	8/01/16	97.35	6594159100-071416-081516
8/31/16	70049	TCN	THE COUNTRY NURSERY INC	3,029.16				
		Vchr-#	Invoice-#	Inv-date	Acct #	Eff-date	Amount-paid	Reference
		4526	3354	8/16/16	726-000	8/16/16	1,396.35	7/19 SEVERE STORM CLEAN U
		4527	3353	8/16/16	726-000	8/16/16	134.82	7/15 CULDE-SAC ENTRANCES
		4528	3352	8/16/16	726-000	8/16/16	505.58	7/7 1&2 CEDAR-DIG TRENCH
		4529	3350	8/16/16	726-000	8/16/16	323.68	6/28 5 BIRCH-PRUNE BRANCH
		4530	3349	8/16/16	726-000	8/16/16	495.39	6/3 5 TULIP-RMV OVERGROWN
		4532	3348	8/16/16	726-000	8/16/16	173.34	6/3-ENTRANCE REMOVE SELEC

Totals: 3,029.16

Totals: 54,492.50

-- End of report --

THE HARDING GREEN ASSOCIATION
C/O Taylor Management Company
80 South Jefferson Road, 2nd floor
Whippany, NJ 07987
(973) 267-9000

CANDIDATE APPLICATION FOR BOARD OF TRUSTEES

Name: Yuriy Gruzglin

Address: 2 Beech Lane, Morristown, NJ 07960

Phone: Home 973.734.1602 **Business** 212.632.1586

Why do you want to serve on the Board?

I have been a shareholder of The Harding Green Association since 08/1998. I feel very much attached to this place and whatever happens here does matter for me. I would like to contribute my time and skills to maintain and improve our community. I hope, among other things, I will be able to 'bring to the table' respect to people, common sense, patience and un-biased approach.

What skills and qualifications do you have that you are willing to contribute to the Board and the Association?

My formal educational background includes MS in Electrical engineering. My professional experience over the last 31 years was predominantly in the field of information technology and software development. I designed, developed and maintained business applications in the areas of accounting, inventory management, payroll, finance, security trading. I have certain personal experience in construction as I had a chance to implement more than one home project with my own hands. This includes electrical wiring, floor installation/refinishing, painting, plumbing.

6. What specific projects would you like to see initiated or given greater emphasis by the Association?

I am not biased towards or against specific projects. I think we have to fix things once they break. We need to adhere to the principles of fiscal responsibility. At the same time I am in favor of fixing things the right way, so that we do not have to re-visit the same problem multiple times. In my opinion, consistent effort should be given to systematically eliminate the problem with the HGA street lighting, to improve landscaping, to maintain our reserve fund, to maintain our roads and driveways and of course we have to keep our roofs from leaking and siding from rotting.

Please attach a copy of you resume and return by September 14, 2016 to any Board member.

Personal resume of

YURIY GRUZGLIN

2 Beech Lane Morristown NJ 07960 • phone: 973-734-1602 • e-mail: gruzglin@gmail.com

The country of my origin is Ukraine (one of the former republics of the USSR), where I was born in the industrial city of Lugansk in the year of 1955.

My education and life experience include MS in Electrical engineering (from Lugansk Technical University with Summa Cum Laude diploma), one year of military service and 29 years of professional career in the field of information technology and software development.

My family of four (myself, my wife Mayya and my children Alex and Katie) moved to the United States of America in 1994/1995. In August 1998 we acquired a property at 2 Beech Lane and thus became shareholder of The Harding Green Association. Over these years we developed a very strong attachment to this place being in love with its pristine setting, forests and hills and all pleasures and caveats of the rural life. In 2001 I became a naturalized US citizen.

Over more than 15 years of my professional career in the USA I worked for companies like AT&T, Panasonic, Getty Images and Lazard Freres. My current position is that of a vice president of Information Technology department with Lazard Asset Management (subdivision of Lazard Freres Co). Throughout my professional career I designed, developed and maintained business applications for accounting, payroll, inventory management, finance and securities trading.

Being a homeowner both in the country of my birth and here in the USA I developed certain skills in construction having implemented more than one home project with my own hands. This was a very useful and rewarding experience.

In 2005 I was a volunteer member of the By-Laws and Property Standards committee under the chairmanship of Mr. Richard Bruno.

Since 2006 I have been on the HGA board of trustees (treasurer).

In 2007 I developed and for several years maintained software which is used to produce and publish our directory.

I think that Harding Green is a lovely community and though experiencing challenges of being more than 30 years old it can be well kept and maintained and offer excellent life accommodations to its residents.

I believe that we have to be open-minded, fiscally responsible, that we have to fix things systematically and maintain our reserve fund.

We have to treat all our residents with courtesy and respect, abide by the laws of the land and hope for the better.

THE HARDING GREEN ASSOCIATION
C/O Taylor Management Company
80 South Jefferson Road, 2nd Floor
Whippany, NJ 07987
(973) 267-9000

CANDIDATE APPLICATION FOR BOARD OF TRUSTEES

Name: _____

Address: _____

Phone: Home _____ Business _____

Why do you want to serve on the Board?

What skills or qualifications do you have that you are willing to contribute to the Board and the Association?

What specific Projects would you like to see initiated or given greater emphasis by the Association?

Please attach a copy of your Resume and return to:

THE HARDING GREEN ASSOCIATION
C/O Taylor Management Company
80 South Jefferson Road, 2nd Floor
Whippany, NJ 07987

P. NICOLAS NGUYEN

8 Sycamore Lane
Morristown, NJ 07960

(973) 600-2509
PNicolasNguyen@gmail.com

PRODUCT/PROGRAM MANAGEMENT PROFESSIONAL

Seasoned executive with well rounded technical product and program management skills within the rapidly changing connectivity industry. Strategic thinker with a sharp focus on revenue attainment, company profitability and customer satisfaction. Demonstrated achievements in Fortune 500 and start-up organizations.

PROFESSIONAL EXPERIENCE

Independent Investor

2008 – Current

RARITAN INC., Somerset NJ

2007 – 2008

\$100 million privately held company specializing in remote management systems for power control, environmental monitoring, virtual console over IP, and serial console control.

Business Unit Manager – Remote/Branch Office Market Segment

- Grew annual product revenue by 21% to \$12 million.
- Introduced 3 new products that delivered best of breed features and met product introduction schedule while also reducing staff by 50%.
- Enabled large account sales team success by engaging customers through pre and post-sales engagement of customers to ensure high customer satisfaction.
- Repositioned product marketing plan to expand the customer base.

ANDREW CORP., Warren NJ (acquired by Commscope Inc.)

2002 – 2006

\$1.8 billion publicly traded company that designs, manufactures, and markets the products to enhance the performance of wireless telephony and satellite communications.

Independent Consultant – Program Management Services for RF Power Amplifier Business Unit

- Managed \$20 million RF amplifier product line for wireless OEM customers: Alcatel-Lucent, Huawei, Motorola, Samsung, Siemens, and ZTE.
- Managed hardware and software development deliveries, production schedule, and OEM customers' expectations.
- Led cross-functional teams to manage product life-cycle of complex communications systems through gate process reviews.
- Performed financial analysis to support new product investments and customer proposal pricing.

ONEPATH NETWORKS, INC., Princeton, NJ

2000 – 2001

Venture capital backed start-up providing fiber-to-the-home connectivity systems including the central office equipment and set top box.

Vice President – Strategic Marketing

- Business development – led formation and management of partnerships to fill gap in product line and out-source development of non-strategic components.
- Strategic account development – developed and maintained key telco relationships for beta trial positioning.
- Led technical marketing for the fiber-to-the-home product that integrated satellite, optical fiber, coaxial cable and Wi-Fi communication systems.
- Led standards strategy and execution in the IEEE Ethernet Passive Optical Networking standards workgroup.
- Positioned company as founding member of Ethernet in The First Mile industry forum.

AT&T/LUCENT TECHNOLOGIES, Warren, NJ (now Alcatel-Lucent)**1988 – 2000****Senior Manager – Integration Services Business Management**

- Directed a financial operations group: responsible for developing business processes, pricing strategy and managing income statement of \$100 million Lucent strategic business unit.

Senior Product Manager – Data Solution Product Management

- Developed DSL solution for Communications Software business unit.
- Developed Communications Software business case for cable operators market resulting in a significant investment by Lucent.
- Led marketing strategy for IP services management platform.

Distinguished Member of the Technical Staff – DSLAM and RAS Architecture

- Principal member of technical team that led to the acquisition of dial-up VPN product line: developed requirements, performed competitive analysis, and conducted due diligence for \$650 million acquisition of Livingston Enterprises Inc.
- Led multifunctional team to create xDSL product strategy for Lucent Data Networking Systems and conducted due diligence for \$24 billion acquisition of Ascend Communications.

Member of the Technical Staff – Asynchronous Transfer Mode Products Systems Engineer

- Lead member of joint Lucent and AT&T operations technical working group for ATM multiplexor.
- Supported OEM ATM multiplexor product marketing: provided RFP responses, coordinated feature planning, delivered product presentations, and provided account team training.
- Developed core ATM switch element management requirements and feature description.
- Developed network management system integration plan for ATM service multiplexor and Switched Multi-Gigabit Service switch into the core ATM NMS system.

GTE CORPORATION, Stamford, CT (now Verizon Communications Inc.)**1986 – 1988****ISDN Test Bed Engineer – GTE Telephone Operations, Westlake Village, CA**

- Developed and delivered ISDN trial user training material.

Software Engineer – GTE Data Services, Tampa, FL

- Performed system regression test for a rule-based expert system to troubleshoot GTE class #2 voice switches.

Hardware Engineer – GTE Labs, Waltham, MA

- Developed a ring-based high-speed switch prototype based on a conceptual architecture paper.

EDUCATION

Post-Graduate work toward Executive Master of Science, Engineering Management
University of Pennsylvania, Philadelphia, PA

B.S., Electrical Engineering, Cum Laude, Michigan State University, East Lansing, MI

THE HARDING GREEN ASSOCIATION

**C/O Taylor Management Company
80 South Jefferson Road, 2nd Floor
Whippany, NJ 07987
(973) 267-9000**

CANDIDATE APPLICATION FOR BOARD OF TRUSTEES

Name: Natalie Zwiher

Address: 13 Poplar Lane

Phone: Home 973-267-1775 Business 973-544-1347

Why do you want to serve on the Board?

I would like to help keep our community in it's best condition

What skills or qualifications do you have that you are willing to contribute to the Board and the Association?

I have been in sales most of my career I have dealt with the public and have good communication skills as a result of that

What specific Projects would you like to see initiated or given greater emphasis by the Association?

Wherever I am needed. ~~but~~ Specifically since I go to the pool very frequently that would be an area I would be comfortable with.

Please attach a copy of your Resume and return to:

THE HARDING GREEN ASSOCIATION

**C/O Taylor Management Company
80 South Jefferson Road, 2nd Floor
Whippany, NJ 07987**

Hi, my name is Natalie Zwibel and I am interested in serving on the Harding Green Board.

I attended Hunter College in New York majoring in Liberal Arts.

I have been a Sr. Loan Officer for the past 26 years and the last 9 years at Investor's Bank as a top producer. The mortgage division is headquartered in Millburn, New Jersey.

My son is married and I am a proud Grandparent of a 6 year old grandson and a 4 year old granddaughter. They are the joys of my life, living nearby in New Providence.

I have lived in Harding Green for the past 16 years. In that time I have taken an active part in the community serving as the chair person for the ADR committee for a number of years.

I also served on the committee with Dick Bruno and Sharon Grenard as we selected and purchased the pool furniture.

Thank you for your consideration.

Natalie Zwibel

13 Poplar Lane